

# WHAT'S YOUR TYPE?

<b>ISTJ</b> "DOING WHAT SHOULD BE DONE"	<b>ISFJ</b> "A HIGH SENSE OF DUTY"	<b>INFJ</b> "AN INSPIRATION TO OTHERS"	<b>INTJ</b> "EVERYTHING HAS ROOM FOR IMPROVEMENT"
<b>ISTP</b> "READY TO TRY ANYTHING ONCE"	<b>ISFP</b> "SEES MUCH BUT SHARES LITTLE"	<b>INFP</b> "PERFORMING NOBLE SERVICE TO AID SOCIETY"	<b>INTP</b> "A LOVE OF PROBLEM-SOLVING"
<b>ESTP</b> "THE ULTIMATE REALISTS"	<b>ESFP</b> "YOU ONLY GO AROUND ONCE IN LIFE"	<b>ENFP</b> "GIVING LIFE AN EXTRA SQUEEZE"	<b>ENTP</b> "ONE EXCITING CHALLENGE AFTER ANOTHER"
<b>ESTJ</b> "LIFE'S ADMINISTRATORS"	<b>ESFJ</b> "HOSTS AND HOSTESSES OF THE WORLD"	<b>ENFJ</b> "SMOOTH TALKING PERSUADERS"	<b>ENTJ</b> "LIFE'S NATURAL LEADERS"

## ANSWER SHEET

with

**SAMPLE ANSWER SHEET &  
SCORING INSTRUCTIONS &  
EXTRA ANSWER SHEET**

For my clients and those who would benefit from gaining a fuller understanding and insight into and about your personality traits and those elusive influences that steer many of your life choices; that they may further enrich your life, increase more of what works for you and decrease what does not; deepen rapport and your connection with loved-ones and friends; maintain good health and high spirits and reduce stress; and last, but not finally, make your way in the world and enhance creative and business endeavors and service to others.

I have taken the liberty of offering up David Keirsey's temperament sorter with information and references from both Keirsey and Myers-Briggs all of whom have written books and offer questionnaires for elucidating and organizing feedback about your personality and assisting in making life choices.

You have my best wishes for an interesting and informative exercise which is not the end but merely a new beginning. Follow-through and discover your rewards.

Marie Margenau-Spatz, Ph.D.  
February 2002



Answer Sheet

Enter a check for each answer in the column for a or b. Remember to circle the letter below the larger number of each pair (see Sample Answer Sheet above for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

a		b		a		b		a		b		a		b		a		b									
1				2				3				4				5				6				7			
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1	2	3	4	5	6	7	8
E	I	S	N	T	F	J	P

Extra Answer Sheet

Enter a check for each answer in the column for a or b. Remember to circle the letter below the larger number of each pair (see Sample Answer Sheet below for illustration). If the two numbers of any pair are equal, then circle neither, but put a large X below them and circle it.

a		b		a		b		a		b		a		b		a		b									
1				2				3				4				5				6				7			
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1	2 3	4 3	4 5	6 5	6 7	8 7	8
	add →→→		add →→→		add →→→		
↓		↓		↓		↓	
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